

Discussion of
"A Theory of Power Law Distributions for the
Returns to Capital and of the Credit Spread
Puzzle", by Francois Geerolf

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Barcelona GSE Summer Forum
June 13 2014

Summary

- ▶ This paper models:
 - ▶ Cross section of leverage across borrowers who use collateralized credit
- ▶ There are two main results
 1. **Equilibrium characterization** with assortative matching and rich cross section of leverage ratios
 2. **Pareto distribution** for leverage ratios

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- ▶ There are two main results
 1. **Equilibrium characterization** with assortative matching and rich cross section of leverage ratios
 2. **Pareto distribution** for leverage ratios
- ▶ Other interesting implications
- ▶ The material on short sales and pyramiding is interesting by itself (related to Kilenhong-Townsend)

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 - ▶ But very different results
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$$n_A^i \geq 0 \quad n_C^i \geq 0 \quad (NN)$$

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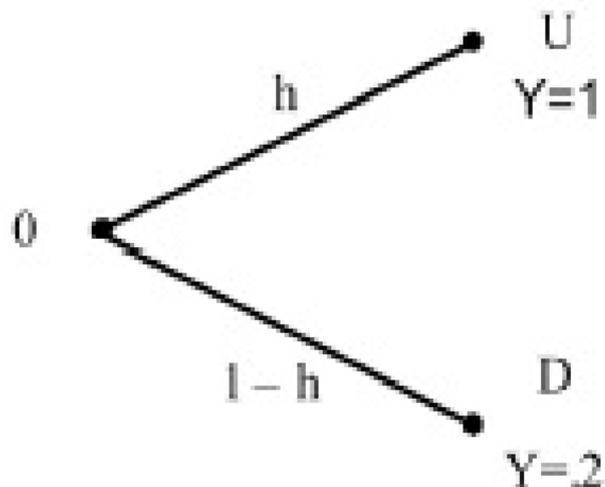
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- ▶ **Remark:** endogenous margins but exogenous contracts

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- ▶ Geanakoplos utility:

$$V^i = n_C^i + n_A^i \{h^i U + (1 - h^i) D\} \\ + \int n_B^i(\phi) \underbrace{[h^i \min\{\phi, U\} + (1 - h^i) \min\{\phi, D\}]} d\phi$$

- ▶ This paper's utility:

$$V^i = n_C^i + n_A^i p_{t+1}^i + \int_{\phi} n_B^i(\phi) \underbrace{\min\{\phi, p_{t+1}^i\}} d\phi$$

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- ▶ **Remark:** different kinds of disagreement
 - ▶ Geanakoplos/Simsek: disagreement about probabilities
 - ▶ This paper: disagreement about the *residual value of the asset*
 - ▶ Paper uses expression: "disagreement about means"
 - ▶ Which form is more plausible? Do they interact?
- ▶ Interpretation?
- ▶ It would be nice to merge both frameworks

Results

- ▶ Optimality conditions + Market clearing \Rightarrow *Collateral equilibrium*
- ▶ My "intuition":
 - ▶ Lenders discipline borrowers' collateral choices
 - ▶ Lenders choose collateral given prices: this pins down equilibrium rates through market clearing

Results

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- ▶ My "intuition":
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- ▶ **Question:** Is the equilibrium unique?
- ▶ **Remark:** Many markets (with many anonymous buyers and lenders) for borrowing contracts against the same asset are traded in equilibrium

Further results

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- ▶ Standard explanation: adjustment for price of risk
- ▶ This paper: interest rates are decoupled from default probabilities
- ▶ But credit spread puzzle also holds for non-collateralized assets

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3. **Over-the-counter markets**

- ▶ Opaqueness/Adverse selection + search + bargaining
- ▶ This paper: disagreement/walrasian pricing
- ▶ Not sure whether this papers justifies OTC trading
- ▶ It predicts thick markets on borrowing contracts with different collateral
- ▶ "each borrower is borrowing from a different lender"
- ▶ Also there are OTC markets for noncollateralized assets

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 - ▶ Theoretical validity of the approximation?
 - ▶ Maybe there is a simple way to bound the common prior solution
 - ▶ Sharp prediction
 - ▶ Is it really when disagreement goes to zero?
 - ▶ Isn't it when the distribution becomes closer to a uniform? (see numerical example?)
 - ▶ Are there other interesting limits that can be taken?

Proposition 3 + Dynamics

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$$\frac{1}{\beta} = \frac{1}{2} \left[1 - \frac{1}{\alpha} \right]$$

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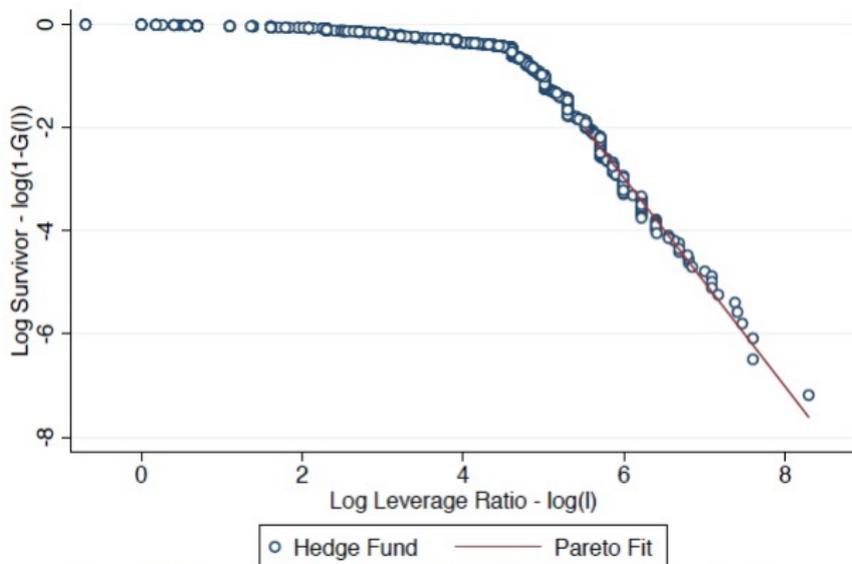
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2. **Dynamics**
 - ▶ Relies heavily on propositions 2 and 3
 - ▶ Example: bounded \rightarrow Pareto \rightarrow Pareto \rightarrow etc
 - ▶ Shouldn't highly levered guys go out of business after a negative shock in returns? I think they do
 - ▶ But then, how can we apply the approximation??
 - ▶ Large literature on survival - focus on long run distributions

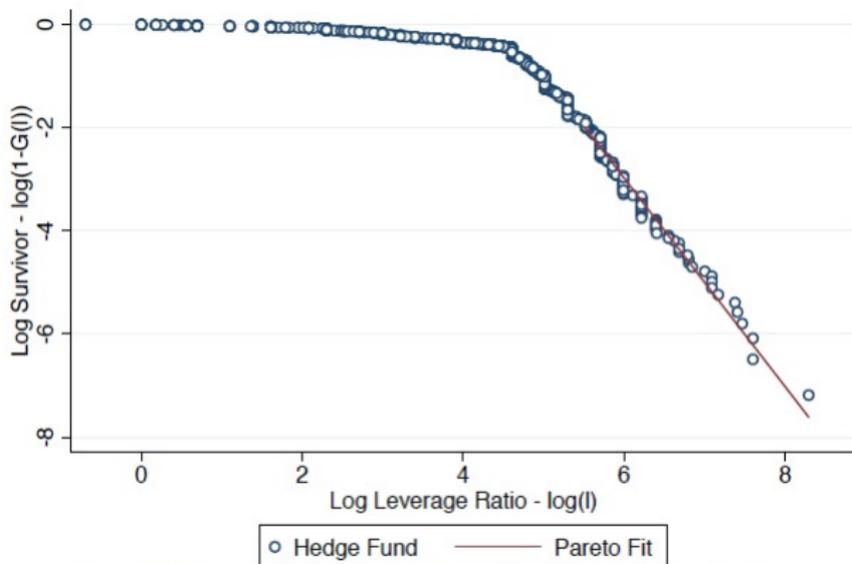
Cross section of hedge funds leverage



Source: TASS Lipper Hedge Fund Database (approx. 50% of universe of Hedge Funds).
Cross-section in August 2006.

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- ▶ Measured as $l = \frac{Debt}{Equity}$
- ▶ Are the magnitudes plausible?
- ▶ $\log(l) = 8$ implies leverage of 3000 to 1